

Regular Meeting of the New Rochelle Corporation for Local Development

October 27, 2021 at 7:30 PM

515 North Ave. – City Council Chambers, New Rochelle, New York 10801

AGENDA

1. Roll Call/Announcements
2. Minutes
3. Kingdom Community Consultants – Ratification and Budget Modification
4. SoccerMania – Resolution
5. 2022 Budget - Resolution
6. Other Business/Discussion Items
7. Next Meeting Date – November 17, 2021
8. Adjournment

Minutes Summary of the Regular Meeting of the New Rochelle Corporation for Local Development (CLD)
held on Monday, September 27, 2021 in City Council Conference Room, 515 North Avenue, New Rochelle,
New York

Present: Charles B. Strome, III, Chair
Ivar Hyden, Vice Chair
Robert Balachandran, Treasurer
Howard Greenberg, Secretary
Felim O'Malley, Member
Amy Moselhi, Member

Absent: Jordanna Davis, Member

Also Present: Kathleen Gill, Chief of Staff, Interim Commissioner of Development
Adam Salgado, CLD Executive Director, Dpty. Commiss. for Econ. Dev.
Lisa Davis, Economic Development / CLD Manager
Christopher Andreucci, Esq., CLD Transaction Counsel, Harris Beach
Kevin Gremse, NDC, IDA Financial Consultant

CLD Meeting was called to order by the Chairman, Mr. Strome. Roll Call was taken.

Announcements: None.

Minutes: A motion was made by Mr. Hyden and seconded by Mr. O'Malley to approve the June 2021 Minutes; and was unanimously approved.

DRI-Related Activations – Resolution

Mr. Salgado stated that the resolution before the Board is to authorize the CLD to enter into an agreement with R.F. Wilkins Consultants, Inc. to provide community engagement services in connection with the City of New Rochelle's Downtown Revitalization Initiative (DRI). As described in the agenda packet, RF Wilkins proposes to provide 4 seasonal activations to reach a population that may not be engaged through typical City channels as a way to solicit the community input in the design of the DRI. The cost of \$100,000 is available in the Tactical Urbanism line item of the CLD budget.

The Board provided question and comment.

A motion to approve was made by Mr. Strome and seconded by Mr. Hyden. With six votes in favor, the motion passed.

RGP Consulting - Resolution

Mr. Salgado stated that the resolution before the Board is to authorize the CLD to enter into a new agreement with RGP Consulting LLC to provide policy consulting services including potential UTEP revisions and miscellaneous technical assistance for the IDA and CLD. The agreement would cover October 1st through November 30, 2021 on an hourly basis as needed. The cost not to exceed \$10,000 is available in the Consultants line item of the CLD budget.

The Board provided question and comment. A motion to approve was made by Mr. Greenberg and seconded by Mr. Balachandran. All in favor, the motion passed.

New Business/Discussion:

None

Next Meeting: Wednesday, October 27, 2021

Adjournment: Mr. Balachandran made a motion to adjourn the meeting, seconded by Ms. Moselhi. All in favor, the motion passed.

DRAFT

Date: October 27, 2021

At a meeting of the City of New Rochelle Corporation for Local Development (the “Corporation”), held at City Hall, 515 North Avenue, New Rochelle, New York on the 27th day of October 2021, the following members of the Corporation were:

PRESENT:

ABSENT:

ALSO PRESENT:

After the meeting had been duly called to order, the Chair announced that among the purposes of the meeting was to consider and take action on certain matters pertaining to ratification of an agreement with the Kingdom Community Consultants LLC d/b/a the Booker T. Washington Vocational Institute for the purposes of providing vocational training for African American Youth in the City of New Rochelle and adoption of amendment to the 2021 budget for the City of New Rochelle Corporation for Local Development.

The following resolution was duly moved, seconded, discussed and adopted with the following members voting:

Voting Aye

Voting Nay

RESOLUTION OF THE CITY OF NEW ROCHELLE CORPORATION FOR LOCAL DEVELOPMENT RATIFYING THE DELIVERY OF THE AGREEMENT WITH KINGDOM COMMUNITY CONSULTANTS LLC D/B/A THE BOOKER T. WASHINGTON VOCATIONAL TRAINING INSTITUTE FOR THE PURPOSES OF UNDERTAKING A VOCATIONAL TRAINING PROGRAM FOR AFRICAN AMERICAN YOUTH IN THE CITY OF NEW ROCHELLE, THE ADDITIONAL EXPENDITURE OF UP TO \$100,000 TOWARD THE PAYMENT OF THE COST OF SUCH AGREEMENT AND APPROVING AN AMENDMENT TO THE 2021 BUDGET OF THE NEW ROCHELLE CORPORATION FOR LOCAL DEVELOPMENT.

WHEREAS, pursuant to the purposes and powers contained within Section 1411 of the Not-for-Profit Corporation Law (the "NPCL") of the State of New York (the "State"), as amended, and pursuant to its certificate of incorporation filed on August 17, 2012, the **CITY OF NEW ROCHELLE CORPORATION FOR LOCAL DEVELOPMENT** (the "Corporation") was established as a not-for-profit local development corporation of the State with the authority and power to own, lease and sell personal and real property for the purposes of, among other things, acquiring, constructing and equipping certain projects exclusively in furtherance of the charitable or public purposes of relieving and reducing unemployment, promoting and providing for additional and maximum employment, bettering and maintaining job opportunities, instructing or training individuals to improve or develop their capabilities for such jobs, by encouraging the development of, or retention of, an industry in the community or area, and lessening the burdens of government and acting in the public interest; and

WHEREAS, to carry out the aforesaid purposes, the Corporation has the power under the NPCL to do all things necessary to fulfill its obligations imposed by the NPCL; and

WHEREAS, the Corporation has heretofore entered into an agreement with Kingdom Community Consultants LLC d/b/a the Booker T. Washington Vocational Training Institute, a New York limited liability company (the "Institute") to promote economic development empowerment, employment and the general well-being of the youth of the African American Community; and

WHEREAS, the Institute will serve New Rochelle's youth by teaching basic skills in various trades and introducing them to possible career paths thereby enabling and empowering program participants to create economic viability; and

WHEREAS, the training provided will be both physical and mental as the program participants develop skills, knowledge and mental toughness as well as gain a vision for their own future; and

WHEREAS, the interactive module will provide program participants with a comprehensive overview of plumbing and the modern plumbing profession, general construction and carpentry; and

WHEREAS, the additional training program was expected to begin on October 1, 2021 and will end on December 31, 2021, at an additional cost not to exceed \$100,000; and

WHEREAS, the Corporation has determined that is it necessary and appropriate to move \$100,000 from the Corporations Marketing line item to the Job Training line item.

WHEREAS, the Booker T. Washington Vocational Institute Consultant Agreement (THE “Agreement”) is attached hereto as Exhibit A.

NOW, THEREFORE, BE IT RESOLVED by the Corporation (a majority of the members thereof affirmatively concurring) as follows:

Section 1. The Corporation hereby determines that ratifying the Agreement with the Institute for the purposes of training African American Youth in the City of New Rochelle and the provision of financing of the cost thereof constitutes a Type II Action pursuant to the New York State Environmental Quality Review Act, Article 8 of the New York State Environmental Conservation Law and the regulations adopted pursuant thereto at 6 N.Y.C.R.R. Part 617.1 et. seq., as amended.

Section 2. The Corporation hereby further finds and determines:

(a) By virtue of the NPCL, the Corporation has been vested with all powers necessary and convenient to carry out and effectuate the purposes and provisions of the NPCL and to exercise all powers granted to it under the NPCL; and

(b) Ratifying the Agreement with the Institute for the purposes of undertaking vocational training for youth, (i) will serve to further, the Corporation’s purposes including, but not limited to, lessening the burdens of government and acting in the public interest, and (ii) is authorized by the NPCL and will be in furtherance of the policy of the State of New York as set forth therein; and

(c) It is desirable and in the public interest for the Corporation to ratify the Agreement with the Institute for the purposes of undertaking the youth vocational training; and

(d) It is desirable and in the public interest for the Corporation to adopt the proposed amendment to the 2021 budget.

(e) The funds for the payment of the amount due from the Corporation for the vocational training in an amount not to exceed \$100,000 will be derived pursuant to the transfer of funds from the Corporation’s 2021 budget Marketing line item to the Job Training line item; and

Section 3. In consequence of the foregoing, the Corporation is hereby authorized to ratify the Agreement with the Institute for the purposes of undertaking vocational training, in an amount not to exceed \$100,000 and upon such other terms and conditions as the Chief Executive Officer or Chairman of the Corporation may determine to be necessary and appropriate, provided that such terms and conditions are consistent with the purposes and terms of this resolution.

Section 4. In furtherance of the foregoing purposes, the Corporation hereby transfers an amount not to exceed \$100,000 from its 2021 budget under the Marketing line item to the Job Training line item.

Section 5. The Corporation, acting by and through its Chief Executive Officer or Chairman is hereby authorized to negotiate, execute and deliver such agreements and documents, and to do all things, necessary or appropriate for the accomplishment of the purposes of this resolution, and all acts heretofore taken by the Corporation with respect to the subject matter of this resolution are hereby approved, ratified and confirmed.

Section 6. This resolution shall take effect immediately.

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EXHIBIT A

The Booker T. Washington Vocational Institute Consultant Agreement

CONSULTANT AGREEMENT

THIS CONSULTANT AGREEMENT ("Agreement") is made and entered into as of the date of the last signature below ("Effective Date"), by and between the CITY OF NEW ROCHELLE CORPORATION FOR LOCAL DEVELOPMENT, a not-for-profit development corporation of the State of New York, having offices at City Hall, 515 North Avenue, New Rochelle, New York 10801 (the "CLD"), and KINGDOM COMMUNITY CONSULTANTS LLC, a limited liability company organized and existing under the laws of the State of New York, having offices at 1 81 Hamilton Avenue, New Rochelle, New York 10801 (the "Consultant").

RECITALS:

WHEREAS, in order to promote economic empowerment, employment, and the general wellbeing of the City of New Rochelle's African American youth, the CLD wishes to engage the Consultant to provide a vocational training program ("Program") aimed at teaching basic skills in various trades and introducing students to possible career paths, as set forth in Section I below ("Services"); and

WHEREAS, the Consultant is able and willing to provide the Services pursuant to the terms and conditions set forth below.

NOW, THEREFORE, in consideration of the following mutual covenants and agreements, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

AGREEMENTS:

1. **Scope of Services:** The Consultant shall provide the Services set forth in the Consultant's "Booker T. Washington Vocational Institute, 2021-2022 Semester" Program Proposal, attached hereto and made a part hereof as Schedule A, and in accordance with all applicable terms and condition of this Agreement. Any changed or additional services, if required, must be agreed to in writing and completed within a time frame to be mutually agreed upon by the CLD and the Consultant.

2. **Personnel and Equipment:** The Consultant shall provide all necessary personnel, supervision, equipment, materials, supplies, facilities, and incidentals necessary to perform the Services in a safe and professional manner.

3. **Term:** The Services shall be provided beginning October 11, 2021 and ending April 30, 2022 ("Term"). The parties may renew or extend the Term of this Agreement upon mutual agreement of the parties in writing.

4. **Payment:** Subject to the availability of Program budget funds, the CLD shall pay the Consultant the fees set forth in Schedule A not to exceed One Hundred Thousand Dollars (\$100,00.00) for the Services, to be paid as follows: an advance payment of Twenty Thousand Dollars ✓(\$20,000) shall be paid to the Contractor upon the execution of this Agreement, with the balance to be paid in equal monthly installments of Twenty Six Thousand Six Hundred Sixty Six Dollars and 67/100 (\$26,666.67) over the term of the Agreement. In addition, quarterly advance payments will be made under this Agreement for supplies and personnel costs, not to exceed Twenty Thousand Dollars (\$20,000.00), upon the submission of a properly certified invoice or voucher by the Consultant, and approved by the CLD. There shall be no payment for out-of-pocket expenses or disbursements made in connection with the Services hereunder, including but not limited to, vehicle usage, travel expenses, lodging, mileage, meals, telephone or equipment, unless pre-approved in writing by the OLD.

5. Additional Services: No payment for changed or additional services shall be made unless the changed or additional services have first been approved in writing by the CLD and the parties have agreed upon the appropriate adjustment, if any, to the maximum payment amount and/or the total cost for the changed or additional services.

6. No Interest: The Consultant represents that it has no interest and will not acquire any interest, direct or indirect, that would conflict with the performance of this Agreement.

7. Independent Contractor: Nothing in this Agreement shall create or imply a employment relationship between the Consultant and the CLD. The Consultant acknowledges and agrees that it is retained by the CLD only for the purposes and to the extent set forth in this Agreement, and that its relationship to the CLD shall, during all periods of service hereunder, be that of an independent contractor.

8. Termination: This Agreement will terminate: (a) after ten (10) days prior written notice by (i) either party upon the failure of the other to perform as required by this Agreement, or (ii) CLD upon a reduction of the Program budget, or (b) immediately upon expiration of the Tenn. If this Agreement is terminated without cause, the Consultant shall be paid for the Services satisfactorily completed up to the date of termination as reasonably determined by the CLD.

9. No Assignment: The Consultant shall not transfer or assign any of its rights, interests or obligations under this Agreement, or contract any of the Services to be performed by the Consultant under this Agreement to any subcontractor/subconsultant without the express written consent of the CLD. Any assignment or subcontract shall be subject to all of the terms of this Agreement.

10. Indemnification: To the fullest extent permitted by law, the Consultant shall defend, indemnify, and hold harmless the CLD, City, and their respective officers, officials, employees and agents, from and against any and all claims, demands, suits, liabilities, damages, settlements, judgments, liens, fees, costs, and expenses of whatever kind (including reasonable attorneys' fees, court costs and disbursements) allegedly arising out of or caused by the negligent acts, errors, omissions or willful misconduct of the Consultant in the performance of this Agreement or failure to comply with any of the provisions of this Agreement or the law. Such costs and expenses shall include all those incurred in defending any underlying claim and those incurred in connection with the enforcement of this provision by way of cross-claim, third-party claim, declaratory action or otherwise. This provision shall survive the expiration or termination of this Agreement.

11. Compliance with Laws: The Consultant shall comply with all applicable laws, rules, and regulations in providing the Services hereunder. The Consultant shall secure and maintain, at its own cost, all applicable approvals, permits, and licensing necessary to carry out the Services under this Agreement. The CLD may audit and inspect the books and records of the Consultant pertaining to this Agreement upon ten (10) days' notice in writing to the Consultant.

12. No Discrimination: The Consultant shall discriminate, in any way, against any person on the basis of race, sex, color, age, religion, sexual orientation, actual or perceived gender identity, disability, ethnicity, national origin, or military service in connection with or related to the performance of this Agreement.

13. No Waiver: The failure of either party to enforce any of their rights hereunder or at law shall not be deemed a waiver or a continuing waiver of any of rights or remedies against the other party, unless such waiver is in writing.

14. Severability: If any provision, or part thereof, of this Agreement is judicially declared invalid, void or unenforceable, each and every other provision, or part thereof, nevertheless shall continue in full force and effect, and the unenforceable provision shall be changed or interpreted so as best to accomplish the objectives and the intent of such provision within the limits of applicable law.

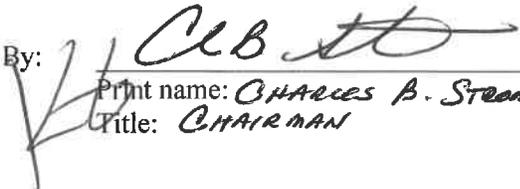
15. Governing Law; Venue: This Agreement shall be construed under the laws of the State of New York without regard to conflict of law principles. All claims, actions, proceedings, and lawsuits brought in connection with, arising out of, related to or seeking enforcement of this Agreement shall be in the State of New York, with venue in a court of competent jurisdiction in the County of Westchester.

16. Entire Agreement: This Agreement contains all the terms and conditions agreed upon by the parties, and no other agreement, oral or otherwise, regarding the subject matter of this Agreement shall be deemed to exist or to bind any of the parties, or to vary any of the terms herein. Any waiver, amendment, modification, cancellation or replacement of this Agreement, or any of its provisions, must be agreed upon in writing by the parties.

17. Counterparts: This Agreement may be executed in several counterparts, each of which shall be deemed an original and all of which shall constitute one and the same Agreement. For purposes of this Agreement, a facsimile or electronic copy of a party's signature shall be deemed an original and sufficient to bind such party.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed by their duly authorized representatives.

CITY OF NEW ROCHELLE CORPORATION
FOR LOCAL DEVELOPMENT

By: 
Print name: CHARLES B. STONE, III
Title: CHAIRMAN

Date: 9/07/21

KINGDOM COMMUNITY CONSULTANTS LLC

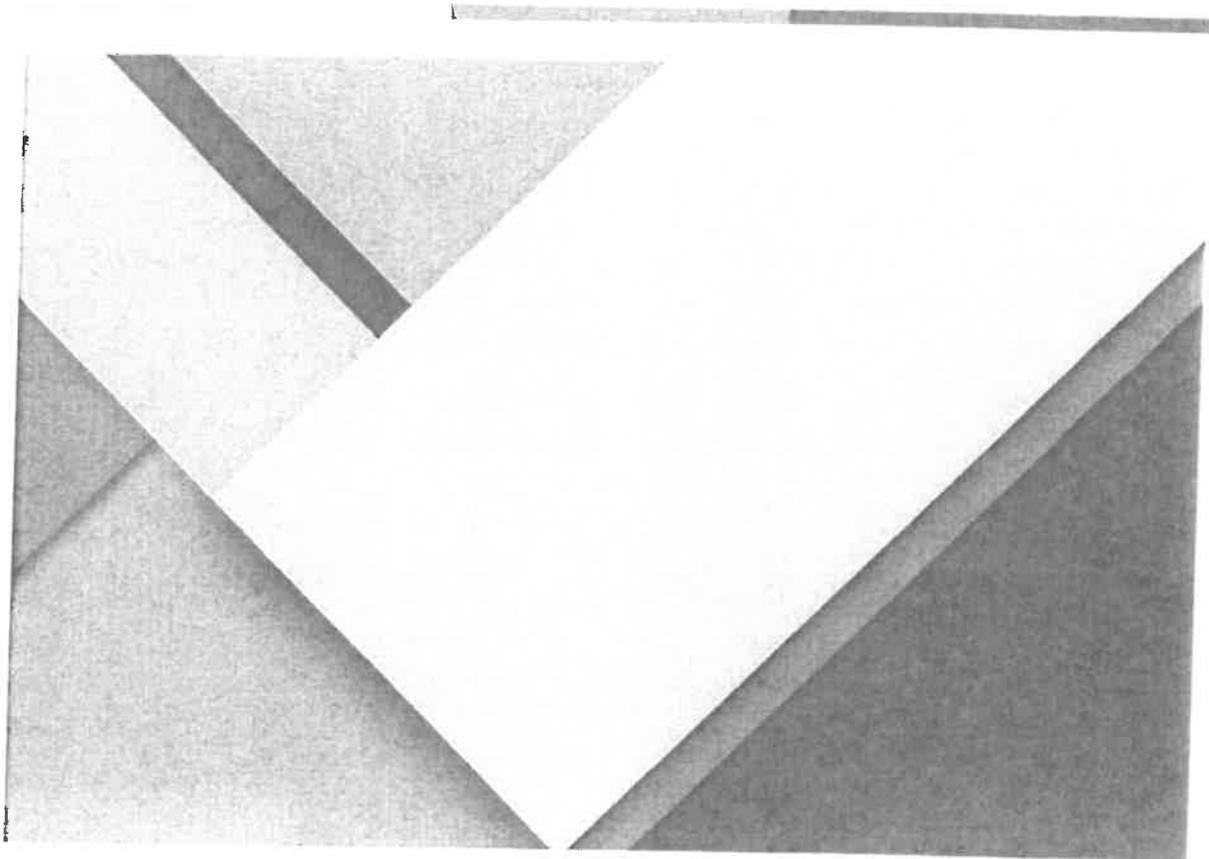
By: 
Print name: Mark McLean
Title: CEO

Date: 9/15/21

3

SCHEDULE A

BOOKER T. WASHINGTON VOCATIONAL INSTITUTE
2021-2022 SEMESTER



Booker T, Washington Vocational Institute

2021 - Semester

Kingdom Community Consultants LLC
Minister Mark McLean
J. Josiah Mott

Overview

In order to promote economic empowerment, employment, and the general well being of the youth of the African American community, the Booker T. Washington Vocational Institute will provide vocational training for African American youths of New Rochelle.

Young adults in low-income communities, especially those with only a high school diploma, often face the critical issue of a lack of economic self-sufficiency. Young adults from these communities are more likely to be unemployed and live in poverty. While a shortage of workers is pushing wages higher in the skilled trades, the financial return from a bachelor's degree is softening, even as the price— and the average debt into which it plunges students— continues to increase. High school graduates have been so effectively encouraged to pursue a bachelors degree that high-paid jobs requiring shorter and less expensive training are going unfilled.

This affects individual students and also poses a real threat to the economy. For this reason, and due to the 12.7% projected increase of job growth in the construction industry throughout New York State (between 2016-2026 with an average of 37,400 job openings per year available), Kingdom Community Consultants knows it js more critical than ever that youth and young adults be given access to vocational training opportunities.

The Program

The Booker T. Washington Vocational Training institute will serve New Rochelle's youth by teaching them basic skills in various trades and introducing them to possible career paths thereby enabling and empowering them to create economic viability. The training provided will be both physical and mental as the students develop their skills, knowledge and mental toughness as well as gain a vision for their own futures.

Plumbing

Schedule: 20 Weeks (40 - 1.5 hour sessions)

Start Date: September 20, 2021

Location: 95 Lincoln Avenue New Rochelle

This interactive module will provide students with a comprehensive overview of plumbing and the modern plumbing profession. Designed for students aged 14-17, the course will teach the technical aspects of the plumbing trade and impart a working knowledge of the profession. Students will work hands-on to learn tools and techniques,

standards and practices, as well as how to install and repair the most common plumbing equipment. Students will graduate with a clear understanding of the plumbing trade.

Learning Objective:

- Define Plumbing ● Plumbing History
- How to start a career in plumbing
- Plumbing Safety
- Complete a plumbing project

General Construction

Schedule: 20 Weeks (40 - 1.5 hour sessions)

Start Date: September 20, 2021

Location: 95 Lincoln Avenue New Rochelle

The General Construction module will introduce students to the basic concepts of general construction. Designed for students ages 14 - 17, this course will prepare students by teaching them the basics of construction and workplace safety. OSHA 10 Certification will be provided to all eligible students.

Learning Objectives:

- General Construction practices & principles
- Safety Training
- OSHA 10 Certification
- Understanding construction math & proper use of measuring devices
- Work planning
- Demolition/Building
- Tool identification
- Proper use of tools
- Teamwork and worksite collaboration

Carpentry

Schedule: 20 Weeks (40 - 1.5 hour sessions)

Start Date: September 20, 2021

Location: 95 Lincoln Avenue New Rochelle

Carpentry Fundamentals builds on the foundation established in the construction module. This course will provide an overview of carpentry and go into greater depth on the specific skills needed in the trade. Working with highly experienced carpenters, students will acquire the fundamental skills and knowledge as well as gain practical experience.

Learning Objectives:

- Understand the role of carpentry in construction
- Proper use of power tools • Working with wood

Each module incorporates a workplace safety component, includes daily labs and practical exams, and concludes with a final project to demonstrate participants' proficiency in the relevant skill areas. Our model emphasizes knowledge "stickiness" through repetition and constant reinforcement. By the end of the program, participants will have to build out a complete 8 Feet by 8 Feet bathroom and laundry room. They will have learned how to identify and the application of a variety of the most common tools used in carpentry and plumbing.

Lead Instructor

Alejandro Alvarez is a native New Rochelle and co-founder of Soulful Synergy. Soulful Synergy has delivered nationally recognized certifications in Occupational Safety and Health Administration (OSHA) construction safety training, National Center for Construction Education and Research (NCCER) Core Skills, and a variety of approved NYC Department of Building worker safety training. Minority-Owned Business Enterprise (NYC MBE Certified), Soulful Synergy focuses on solving the problems of inequality through sustainable approaches to workforce development.

Program Outcomes

- Participants will understand construction basics in carpentry and plumbing, including safety standard awareness (Nationally recognized certification OSHA-IO in Construction).
- Participants will be able to identify and utilize standard carpentry and plumbing, building material and tools.
- Participants will engage in hands-on training through daily labs, micro projects, bathroom and laundry room buildout.

- Develop confidence through gaining competence of carpentry and plumbing skills with a clearer understanding of what professional roles are available for them.
- Connectivity to the industry through construction site field trips, professional class guests and connecting to our existing community and employer partners,

Projected Budget

Item	Cost	Total
Course Cost (instruction, teaching materials, computers, books, white boards, tools, fixtures, building materials, lumber, etc.)	\$2,000/student	\$60,000
Recruitment Cost (print ads, flyers, email marketing, FB ads, in school ads, etc.)		\$5,000
Facility Rental (6 mos.)	\$2,500/month	\$15,000
Student Packages (tools textbooks, equipment, etc.)	\$300/student	\$9,000
Administrative Cost		\$11,000
Total Cost		\$100,000

the 1990s, the number of people in the UK who are aged 65 and over has increased from 10.5 million to 13.5 million, and the number of people aged 75 and over has increased from 4.5 million to 6.5 million (Office for National Statistics 2000).

There is a growing awareness of the need to address the health care needs of the elderly population. The Department of Health (2000) has set out a strategy for the care of the elderly, which includes a commitment to improve the health and quality of life of the elderly population. This strategy is based on the following principles:

- To ensure that the elderly population has access to the highest quality of health care.
- To ensure that the elderly population is able to live independently for as long as possible.
- To ensure that the elderly population is able to participate in the community and social activities.

The Department of Health (2000) has also set out a number of key objectives for the care of the elderly population. These objectives are:

- To reduce the number of elderly people who are admitted to hospital.
- To reduce the length of stay of elderly people in hospital.
- To reduce the number of elderly people who are admitted to care homes.

The Department of Health (2000) has also set out a number of key actions for the care of the elderly population. These actions are:

- To improve the quality of care for elderly people in hospital.
- To improve the quality of care for elderly people in care homes.
- To improve the quality of care for elderly people in the community.

The Department of Health (2000) has also set out a number of key measures for the care of the elderly population. These measures are:

- To improve the quality of care for elderly people in hospital.
- To improve the quality of care for elderly people in care homes.
- To improve the quality of care for elderly people in the community.

Date: October 27, 2021

At a meeting of the City of New Rochelle Corporation for Local Development (the “Corporation”), held at City Hall, 515 North Avenue, New Rochelle, New York on the 27th day of October, 2021, the following members of the Corporation were:

PRESENT:

ABSENT:

ALSO PRESENT:

After the meeting had been duly called to order, the Chair announced that among the purposes of the meeting was to consider and take action on certain matters pertaining to sponsorship of the inaugural Soccermania Event in the City of New Rochelle.

The following resolution was duly moved, seconded, discussed and adopted with the following members voting:

Voting Aye

Voting Nay

RESOLUTION OF THE CITY OF NEW ROCHELLE CORPORATION FOR LOCAL DEVELOPMENT AUTHORIZING SPONSORSHIP OF THE INAUGURAL SOCCERMANIA EVENT IN THE CITY OF NEW ROCHELLE AND THE EXPENDITURE OF UP TO \$15,000 TOWARD THE PAYMENT OF THE COST OF SUCH SPONSORSHIP.

WHEREAS, pursuant to the purposes and powers contained within Section 1411 of the Not-for-Profit Corporation Law (the “NPCL”) of the State of New York (the “State”), as amended, and pursuant to its certificate of incorporation filed on August 17, 2012, the **CITY OF NEW ROCHELLE CORPORATION FOR LOCAL DEVELOPMENT** (the “Corporation”) was established as a not-for-profit local development corporation of the State with the authority and power to own, lease and sell personal and real property for the purposes of, among other things, acquiring, constructing and equipping certain projects exclusively in furtherance of the charitable or public purposes of relieving and reducing unemployment, promoting and providing for additional and maximum employment, bettering and maintaining job opportunities, instructing or training individuals to improve or develop their capabilities for such jobs, by encouraging the development of, or retention of, an industry in the community or area, and lessening the burdens of government and acting in the public interest; and

WHEREAS, to carry out the aforesaid purposes, the Corporation has the power under the NPCL to do all things necessary to fulfill its obligations imposed by the NPCL; and

WHEREAS, the Corporation has heretofore undertaken discussions with the Boys and Girls Club of New Rochelle (the “Club”) to undertake a project consisting of the sponsorship of the inaugural Kids vs. Adults & Adults vs. Public Servants Soccermania Event scheduled to be held on October 23, 2021 in the City (the “Event”); and

WHEREAS, the Event will celebrate the youth of New Rochelle by putting a spotlight on an organization that provides necessary and life changing programs for our most at-risk youth; and

WHEREAS, all proceeds will go directly to the Club’s Teen College Prep Program which prepares youth for post-secondary education, including, but not limited to, assistance with college applications, FAFSA, college essays, SAT Prep; and

WHEREAS, proceeds from the event will assist the Club in continuing to advance their mission to enable all young people especially those most in need to reach their full potential as productive, caring and responsible citizens; and

WHEREAS, providing financial support in the form of a sponsorship of the Event will relieve a portion of the financial burden borne by the Club in connection with the Event; and

WHEREAS, the Corporation has determined that undertaking sponsorship of the Event, would be consistent with, and would serve to further, the Corporation’s not-for-profit purposes, including, but not limited to, lessening the burdens of government and acting in the public interest.

NOW, THEREFORE, BE IT RESOLVED by the Corporation (a majority of the members thereof affirmatively concurring) as follows:

Section 1. The Corporation hereby determines that entering into an agreement with the City at this time for the purposes of undertaking sponsorship of the Event and the provision of financing of the cost thereof constitutes a Type II Action pursuant to the New York State Environmental Quality Review Act, Article 8 of the New York State Environmental Conservation Law and the regulations adopted pursuant thereto at 6 N.Y.C.R.R. Part 617.1 et. seq., as amended.

Section 2. The Corporation hereby further finds and determines:

(a) By virtue of the NPCL, the Corporation has been vested with all powers necessary and convenient to carry out and effectuate the purposes and provisions of the NPCL and to exercise all powers granted to it under the NPCL; and

(b) Sponsorship of the Event, (i) will serve to further, the Corporation's not-for-profit purposes, including, but not limited to, lessening the burdens of government and acting in the public interest, and (ii) is authorized by the NPCL and will be in furtherance of the policy of the State of New York as set forth therein; and

(c) It is desirable and in the public interest for the Corporation to undertake sponsorship of the Event; and

(d) The Corporation has the authority to sponsor the Event; and

(e) The funds for the sponsorship of the Event by the Corporation in an amount not to exceed \$15,000 are available in the Corporation's 2021 budget, marketing line item.

Section 3. In consequence of the foregoing, the Corporation is hereby authorized to undertake sponsorship of the Event, a description of which is attached hereto as Exhibit A and made a part hereof, in an amount to be expended by the Corporation not to exceed \$15,000 and upon such other terms and conditions as the Executive Director, Chairman or Assistant Secretary of the Corporation may determine to be necessary and appropriate, provided that such terms and conditions are consistent with the purposes and terms of this resolution.

Section 4. In furtherance of the foregoing purposes, the Corporation hereby determines that an amount not to exceed \$15,000 shall hereby be appropriated from its 2021 Budget under such line item. To the extent that the authorization and appropriation set forth in this resolution is inconsistent with the 2021 budget of the Corporation, such budget is hereby amended.

Section 5. The Corporation, acting by and through its Executive Director, Chairman or Assistant Secretary is hereby authorized to negotiate, execute and deliver such agreements and documents, and to do all things, necessary or appropriate for the accomplishment of the purposes of this resolution, and all acts heretofore taken by the Corporation with respect to the subject matter of this resolution are hereby approved, ratified and confirmed.

Section 6. This resolution shall take effect immediately.

Exhibit A

Soccermania Sponsorship Letter



SOCCERMANIA SPONSORSHIP LETTER

This event is being presented by Councilmember Martha Lopez, District 1, supporting the Boys & Girls Club of New Rochelle Teen College Prep Program. For the past 92 years, the Boys & Girls Club of New Rochelle have been dedicated to serving the needs of youth offering high quality after school, school vacation, and summer camp programs that develop citizenship, leadership, character and education in a safe, supportive environment. We are a 501(c)(3) nonprofit organization.

Event Date & Location

Saturday, October 23rd, 2021
Columbus Elementary School Field
79 Seventh Street
New Rochelle, NY, 10801
1:00pm-4:00pm.

Primary Contact

William Iannuzzi, Clubhouse Director
Boys & Girls Club of New Rochelle
79 Seventh Street, New Rochelle, NY
10801
Ph. (914) 235-3736
Email: wiannuzzi@bgcny.org

Summary

Councilmember Martha Lopez, District 1 is pleased to present the Inaugural Kids Vs. Adults & Adults Vs. Public Servants Soccermania Event on Saturday, October 23rd.

This event will celebrate the youth of New Rochelle by putting a spotlight on an organization that provides necessary and life changing programs for our most at-risk youth. All proceeds will go directly to the Boys & Girls Club of New Rochelle Teen College Prep Program which: prepares youth for post-secondary education, assists with college applications, FAFSA, college essays, SAT Prep and so much more! We are poised to attract 150-200 of the community's most prominent business leaders, professionals, and other residents. The proceeds from this event assist the Boys & Girls Club in continuing to advance their mission to enable all young people, especially those who need us most, to reach their full potential as productive, caring and responsible citizens.

SPONSORSHIP LEVELS



West End World Cup Sponsor—\$1,000

Premier positioning in all signage and marketing materials. Exclusive recognition on Facebook & Instagram call outs as Title Sponsor with your preferred hashtag; Event host to thank Title Sponsor in introduction speech. 15 registrations for the soccer games.

Gold Cup Sponsor(s)—\$500

Prominent positioning in all signage and marketing materials. Media recognition as Presenting Sponsor(s) in Facebook & Instagram with your preferred hashtag; Event host to thank Presenting Sponsor(s) in introduction speech. 10 registrations for the soccer games.

COPA America Sponsor(s) —\$250

Positioning in all signage and marketing materials. Media recognition as Supporting Sponsor(s) on Facebook & Instagram with your preferred hashtag, 5 registrations for the soccer games.

Premier League Sponsor—\$100

Positioning in all signage and marketing materials. 2 registrations for the soccer games.

Please make your selection below:

- | | |
|---|---------|
| <input type="checkbox"/> West End World Cup Sponsor | \$1,000 |
| <input type="checkbox"/> Gold Cup Sponsor | \$500 |
| <input type="checkbox"/> COPA America Sponsor | \$250 |
| <input type="checkbox"/> Premier League Sponsor | \$100 |



Name: _____

Company: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Phone: _____

E-mail: _____

- Payment: Check
 American Express
 MasterCard
 Visa
 Discover

Credit Card# _____ Exp Date _____

Signature _____

Total Amount: \$ _____

Please make all checks payable to: Boys & Girls Club of New Rochelle.
You may attach a jpg or pdf file, or you may provide signage information on the
reverse or below.



the 1990s, the number of people in the UK who are aged 65 and over has increased from 10.5 million to 13.5 million, and the number of people aged 75 and over has increased from 4.5 million to 6.5 million (Office for National Statistics 2000).

There is a growing awareness of the need to address the needs of older people in the UK. The Department of Health (2000) has published a strategy for older people, which sets out a vision for the future of health care for older people. The strategy is based on the following principles: older people should be able to live independently, safely and with dignity; older people should be able to access the services they need; and older people should be able to participate in decisions about their care.

The strategy also sets out a number of key objectives, including: to improve the quality of life of older people; to reduce the number of older people who are in care; to improve the access of older people to health and social care services; and to improve the training and education of health and social care professionals. The strategy is a key document for the UK government and for health and social care professionals.

In addition to the strategy, the Department of Health has also published a number of other documents, including: *Ageing with Dignity* (2001), which sets out a vision for the future of health and social care for older people; *Ageing with Dignity: A Strategy for the Future of Health and Social Care for Older People* (2002), which sets out a number of key objectives and actions; and *Ageing with Dignity: A Strategy for the Future of Health and Social Care for Older People* (2003), which sets out a number of key objectives and actions.

The strategy and the other documents are a key part of the UK government's commitment to improve the lives of older people. They set out a vision for the future of health and social care for older people, and they set out a number of key objectives and actions. The strategy and the other documents are a key part of the UK government's commitment to improve the lives of older people.

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Date: October 27, 2021

At a meeting of the City of New Rochelle Corporation for Local Development (the "Corporation"), held at City Hall, 515 North Avenue, New Rochelle, New York on the 27th day of October, 2021, the following members of the Corporation were:

PRESENT:

ABSENT:

ALSO PRESENT:

After the meeting had been duly called to order, the Chair announced that among the purposes of the meeting was to consider and take action on certain matters pertaining to the adoption of the 2022 budget for the Corporation and the acceptance of the submission of the proposed budgets for fiscal years 2023, 2024 and 2025 pursuant to Section 2800 of the New York Public Authorities Law.

The following resolution was duly moved, seconded, discussed and adopted with the following members voting:

Voting Aye

Voting Nay

RESOLUTION OF THE CITY OF NEW ROCHELLE CORPORATION FOR LOCAL DEVELOPMENT APPROVING THE 2022 BUDGET OF THE NEW ROCHELLE CORPORATION FOR LOCAL DEVELOPMENT (THE “CORPORATION”) AND ACCEPTING THE SUBMISSION AND POSTING OF THE PROPOSED BUDGETS OF THE CORPORATION FOR FISCAL YEARS 2023, 2024 AND 2025 PURSUANT TO SECTION 2800 OF THE NEW YORK PUBLIC AUTHORITIES LAW

WHEREAS, the Corporation is a local development corporation organized for the benefit of the City of New Rochelle, New York (the “City”) under §1411 of the New York Not-for-Profit Corporation Law (“N-PCL”), and is a “local authority” under §2 of the New York Public Authorities Law (the “PAL”); and

WHEREAS, pursuant to §2801 of the PAL, every local authority is required to submit to the chief executive officer, the chief fiscal officer, the chairperson of the legislative body of the local government or governments and the New York Authorities Budget Office, for their information, annually not less than sixty days before the commencement of its fiscal year, in the form submitted to its members or trustees, budget information on operations and capital construction setting forth the estimated receipts and expenditures for the next fiscal year and the current fiscal year, and the actual receipts and expenditures for the last completed fiscal year; and

WHEREAS, in order to comply with its obligations under the PAL, the Corporation is required to adopt an annual budget for the fiscal year 2022 (the “2022 Budget”); and

WHEREAS, pursuant to §2800 of the PAL, the Corporation is required to submit to the chief executive officer, the chief fiscal officer, the chairperson of the legislative body of the local government or local governments and the New York Authorities Budget Office, within ninety (90) days after the end of its fiscal year, a complete and detailed report or reports setting forth, among other things, a minimum of a four (4) year financial plan; and

WHEREAS, the acceptance of the submission of the proposed budgets for the fiscal years 2023, 2024 and 2025 and approval of the posting of the same as required under the PAL will allow the Corporation to continue to operate in compliance with the PAL.

NOW, THEREFORE, BE IT RESOLVED by the Corporation (a majority of the members thereof affirmatively concurring) as follows:

Section 1. The Corporation hereby finds and determines:

(a) By virtue of the N-PCL, the Corporation has been vested with all powers necessary and convenient to carry out and effectuate the purposes and provisions of §2801 of the PAL and to exercise all powers granted to it under the N-PCL; and

(b) The approval of the 2022 Budget, as presented to the Corporation, will allow the Corporation to continue to operate in compliance with the PAL; and

(c) It is desirable and in the public interest for the Corporation to adopt the 2022 Budget; and

(d) The Corporation has heretofore mailed or delivered, or cause to be mailed or delivered, to the chief executive officer and the governing body of the City, and made available for public inspection and comment, its proposed 2022 Budget no later than twenty (20) business days prior to the date hereof and filing the same with the City Clerk; and

(e) The acceptance of the submission of the proposed budgets for the fiscal years 2023, 2024 and 2025 and approval of the posting of the same as required under §2800 of the PAL will allow the Corporation to continue to operate in compliance with the PAL; and

(f) It is desirable and in the public interest for the Corporation to accept the submission of the Corporation's proposed budgets for the fiscal years 2023, 2024 and 2025 and approve the posting of the same as required under the PAL.

Section 2. In consequence of the foregoing, the Corporation hereby determines to adopt the 2022 Budget, a copy of which is attached hereto as Exhibit A and made a part hereof.

Section 3. The Corporation hereby further determines to accept the submission of the Corporation's proposed budgets for the fiscal years 2023, 2024 and 2025, a copy of which is attached hereto as Exhibit B and made a part hereof, and approve the posting of the same as required under the PAL.

Section 4. The Corporation is hereby authorized to do all things necessary or appropriate for the accomplishment of the purposes of this resolution, and all acts heretofore taken by the Corporation with respect to such the 2022 Budget and the proposed budgets for the fiscal years 2023, 2024 and 2025 are hereby approved, ratified and confirmed.

Section 5. This resolution shall take effect immediately.

STATE OF NEW YORK)
 : SS.
COUNTY OF WESTCHESTER)

I, the undersigned Secretary of the City of New Rochelle Corporation for Local Development, DO HEREBY CERTIFY:

That I have compared the annexed extract of the minutes of the meeting of the City of New Rochelle Corporation for Local Development (the “Corporation”), including the resolutions contained therein, held on the 27th day of October, 2021, with the original thereof on file in my office, and that the same is a true and correct copy of the proceedings of the Corporation and of such resolutions set forth therein and of the whole of said original insofar as the same related to the subject matters therein referred to.

I FURTHER CERTIFY that public notice of the time and place of said meeting was duly given to the public and the news media in accordance with the New York Open Meetings Law, constituting Chapter 511 of the Laws of 1976 of the State of New York, as amended, that all members of said Corporation had due notice of said meeting and that said meeting was in all respects duly held.

IN WITNESS WHEREOF, I have hereunto set my hand as of the 27th day of October, 2021.

By: _____
Secretary

Exhibit A

2022 Budget

CLD 2022 PROPOSED BUDGET

	2020 Audited F/S	2021 Current Budget	Actual @ 10/13/2021	Projected Actual	Variance (Projected to Budget)	2022 Proposed Budget (New Items)
Net Position at January 1st	\$ 758,025	\$ 510,223		\$ 510,223		\$ 837,254
Revenues						
Program Fees						
Annual Service	\$ -	\$ 1,500	\$ 1,500	\$ 1,500	\$ -	\$ 1,500
Application	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Transaction	\$ 1,001,547	\$ 764,906	\$ 374,103	\$ 1,303,016	\$ 538,110	\$ 596,645
Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interest Income	\$ 57,628	\$ -	\$ -	\$ -	\$ -	\$ -
Rental Income	\$ 378,135	\$ 1,549,894	\$ 1,549,894	\$ 1,549,894	\$ -	\$ 1,554,354
Miscellaneous Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Revenue	\$ 1,437,310	\$ 2,316,300	\$ 1,925,497	\$ 2,854,409	\$ 538,109	\$ 2,152,499
Expenses						
Advertising/ Business Expenses	\$ -	\$ 250	\$ -	\$ -	\$ 250	\$ 250
Contract Services - City	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ -	\$ 50,000
Clerical / Admin	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Professional Fees						
Consultants	\$ 188,772	\$ 275,000	\$ 107,321	\$ 275,614	\$ (614)	\$ 337,625
Accounting/Audit	\$ 4,668	\$ 5,000	\$ -	\$ 5,000	\$ -	\$ 5,000
Legal	\$ 2,764	\$ 12,500	\$ 4,942	\$ 12,500	\$ -	\$ 12,500
Community Space Design Equipment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Insurance	\$ 182	\$ 300	\$ 182	\$ 182	\$ 118	\$ 200
Office Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Memberships & Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Marketing	\$ 145,423	\$ 300,000	\$ 116,323	\$ 183,487	\$ 116,513	\$ 200,000
Travel & Conferences	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Retention & Expansion Incubator	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Tactical Urbanism Downtown Initiatives	\$ 116,050	\$ 250,000	\$ 162,670	\$ 248,201	\$ 1,799	\$ -
Operating Expense	\$ 2,540	\$ 5,000	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500
Interest Expense	\$ 1,174,713	\$ 1,179,894	\$ 1,179,894	\$ 1,179,894	\$ -	\$ 1,164,354
Rental Expense	\$ -	\$ 370,000	\$ 370,000	\$ 370,000	\$ -	\$ 390,000
Job Training	\$ -	\$ 200,000	\$ 120,000	\$ 200,000	\$ -	\$ 200,000
Total Expenditures	\$ 1,685,112	\$ 2,647,944	\$ 2,113,832	\$ 2,527,378	\$ 120,566	\$ 2,362,429
Net Position Delta	\$ (247,802)	\$ (331,644)	\$ (188,335)	\$ 327,031		\$ (209,930)
Ending Net Position	\$ 510,223	\$ 178,579		\$ 837,254		\$ 627,324

Exhibit B

2023, 2024 and 2025 Proposed Budgets

CLD Proposed 3 Year Budget Projections: 2022

	2022 Proposed Budget	2023 Proposed Budget	2024 Proposed Budget	2025 Proposed Budget
Net Position at January 1st	\$ 837,254	\$ 627,324	\$ 479,200	\$ 1,970,935
Revenues				
Program Fees				
Annual Service	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500
Application	\$ -	\$ -	\$ -	\$ -
Transaction	\$ 596,645	\$ 323,426	\$ 1,963,285	\$ 1,203,072
Other	\$ -		\$ -	\$ -
Interest Income	\$ -	\$ -	\$ -	\$ -
Rental Income	\$ 1,554,354	\$ 1,552,974	\$ 1,550,964	\$ 7,754,679
Miscellaneous Income	\$ -			\$ -
Total Revenue	\$ 2,152,499	\$ 1,877,900	\$ 3,515,749	\$ 8,959,251
Expenses				
Advertising	\$ 250	\$ 250	\$ 250	\$ 250
Contract Services - City	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000
Clerical / Admin	\$ -	\$ -	\$ -	\$ -
Professional Fees	\$ -	\$ -	\$ -	\$ -
Consultants	\$ 337,625	\$ 100,000	\$ 100,000	\$ 100,000
Accounting/Audit	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000
Legal	\$ 12,500	\$ 12,500	\$ 12,500	\$ 12,500
Community Space Design Equipmer	\$ -	\$ -	\$ -	\$ -
Insurance	\$ 200	\$ 300	\$ 300	\$ 300
Office Supplies	\$ -	\$ -	\$ -	\$ -
Memberships & Dues	\$ -	\$ -	\$ -	\$ -
Marketing	\$ 200,000	\$ 100,000	\$ 100,000	\$ 100,000
Travel & Conferences	\$ -	\$ -	\$ -	\$ -
Retention & Expansion Incubator	\$ -	\$ -	\$ -	\$ -
Tactical Urbanism Downtown Initiative:	\$ -	\$ -	\$ -	\$ -
Operating Expense	\$ 2,500	\$ 5,000	\$ 5,000	\$ 5,000
Interest Expense	\$ 1,164,354	\$ 1,147,974	\$ 1,130,964	\$ 5,374,679
Rental Expense	\$ 390,000	\$ 405,000	\$ 420,000	\$ 2,380,000
Job Training	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000
Total Expenditures	\$ 2,362,429	\$ 2,026,024	\$ 2,024,014	\$ 8,227,729
Net Position Delta	\$ (209,930)	\$ (148,124)	\$ 1,491,735	\$ 731,522
Ending Net Position	\$ 627,324	\$ 479,200	\$ 1,970,935	\$ 2,702,457